



HMA Design Revisions

Segmentation Profile | Segmentation Comparison

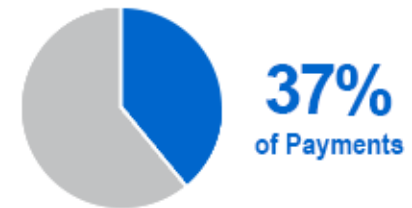
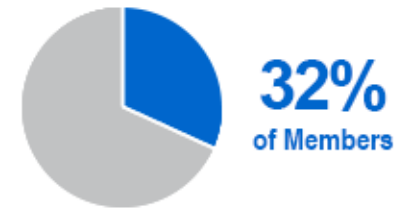
LOREM IPSUM

Members With Diabetes

| Measure | Prior | Current | Change | Norm | Variance |
|-----------------------------|---------|---------|---------|---------|----------|
| Average Age (Member) | 99.9 | 99.9 | 0.0% | 99.9 | 0.0% |
| % Female Members | 99.9% | 99.9% | 0.0 pts | 99.9% | 0.0 pts |
| Claims Risk Score | 0.999 | 0.999 | 0.0% | 0.999 | 0.0% |
| Paid PMPM | \$99.99 | \$99.99 | 0.0% | \$99.99 | 0.0% |
| Catastrophic Case % of Paid | 9.9% | 9.9% | 0.0 pts | 9.9% | 0.0 pts |
| % Using Medical Benefits | 99.9% | 99.9% | 0.0 pts | 99.9% | 0.0 pts |
| Admits per 1000 | 99.9 | 99.9 | 0.0% | 99.9 | 0.0% |
| ER Visits per 1000 | 99.9 | 99.9 | 0.0% | 99.9 | 0.0% |
| % Engaged | 9.9% | 9.9% | 0.0 pts | 9.9% | 0.0 pts |
| Activation Score | 99.9% | 99.9% | 0.0 pts | 99.9% | 0.0 pts |

Prevalence and Cost Impact

■ Members with Diabetes
■ All Other Members



For Reference

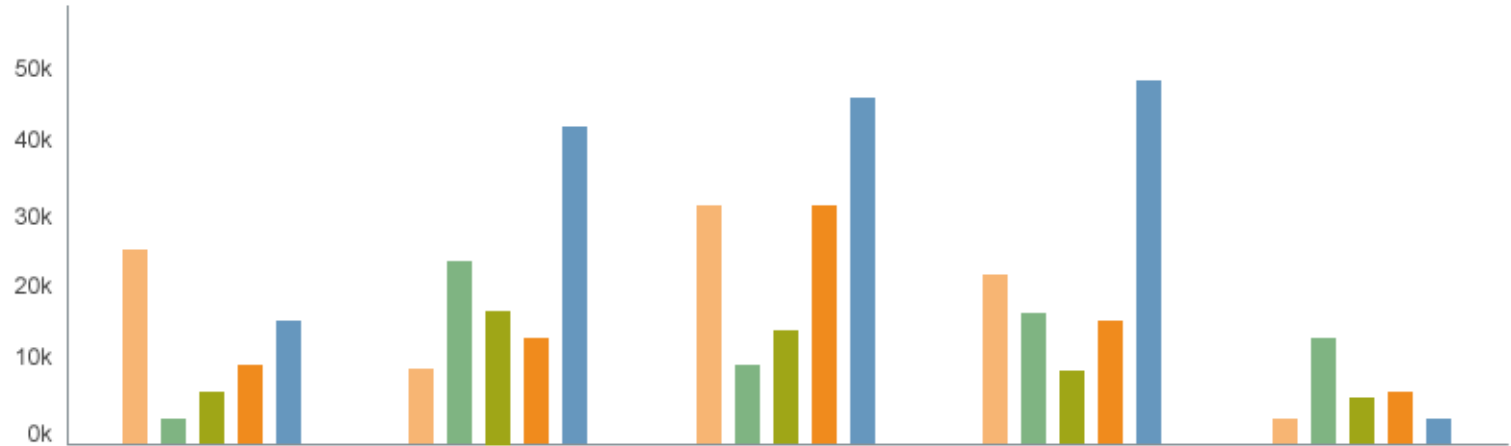
Diabetics by Health Continuum

| | Diabetics Well | Diabetics Condition | Diabetics Complex | Non-Diabetics |
|----------------------|----------------|---------------------|-------------------|---------------|
| % of Members | 20% | 20% | 20% | 20% |
| % of Paid | 20% | 20% | 20% | 20% |
| Average Age (Member) | 100% | 100% | 10% | 33% |
| Benefits Utilization | \$1M | \$1M | 6% | \$1M |
| % Female Members | 100% | 100% | 3.63% | 53.6% |
| Claims Risk Score | \$1M | \$1M | 3.39% | \$3M |

Benefits Utilization by Age Group

Sort by Value

- Under 21
- 21-32
- 33-42
- 43-52
- 53-64



For Reference

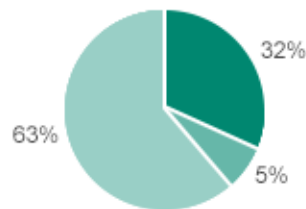
Members with Diabetes

Lorem Ipsum Laureat to Define Population

| Measure | Desired Outcome | % With Desired Outcome | Variance | Opportunity |
|--------------------------|-----------------|------------------------|------------|-------------|
| Biometric Awareness | Survey taken | 99% (99 of 100) | -1.0 pts ● | 1 |
| Spec/PCP Visit | 1 per year | 99% (99 of 100) | -1.0 pts ● | 1 |
| A1C testing | 88 | 63% (63 of 100) | 5.5 pts ● | 37 |
| A1C Result | < 9 | 99% (99 of 100) | 0.0 pts | 1 |
| Diabetic Annual Eye Exam | 1 per year | 98% (98 of 100) | -1.0 pts ● | 2 |
| Diabetic HDL/or LDL | XX | 97% (97 of 100) | 2.5 pts ● | 3 |
| Hypertension Management | XX | 96% (96 of 100) | -1.5 pts ● | 4 |
| Other Measure 1 | XX | 93% (93 of 100) | 3.7 pts ● | 7 |

Total **99%** **0.2 pts**

- 100% Desired Outcomes
- Some Desired Outcomes
- 0% Desired Outcomes



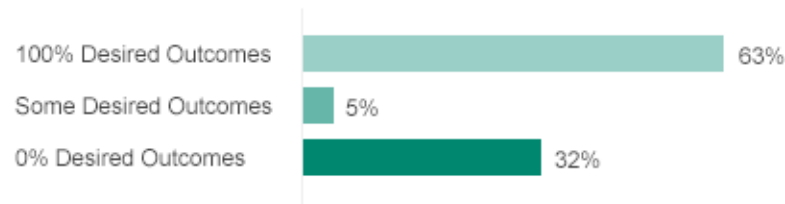
For Reference

Members with Diabetes

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Total **99%** **0.2 pts**

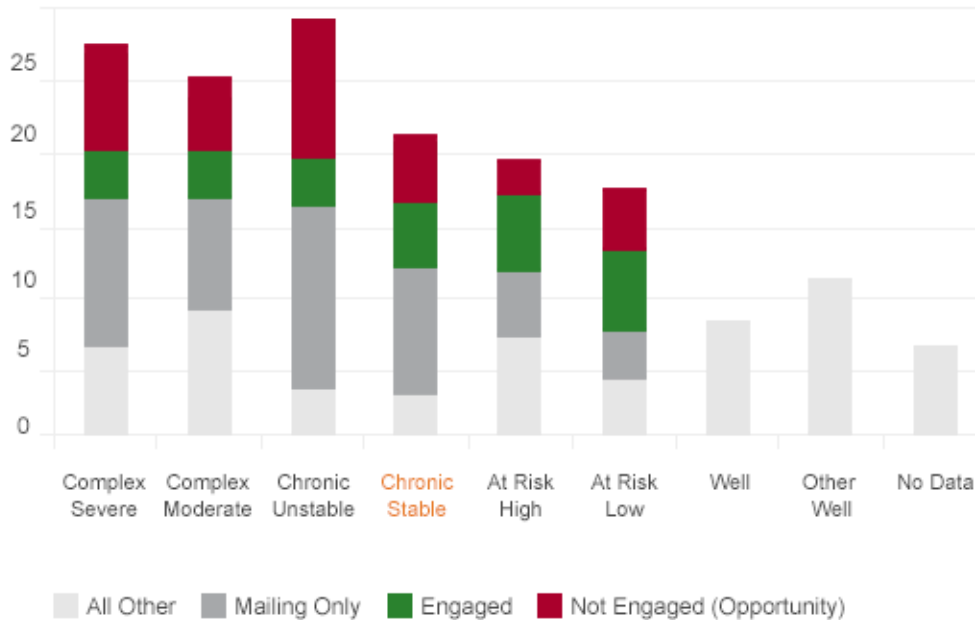


For Reference

Program Engagement: **Diabetics** ▾

Engagement = XX % of Qualified

Qualified Individuals with Diabetes



Segmentation Details

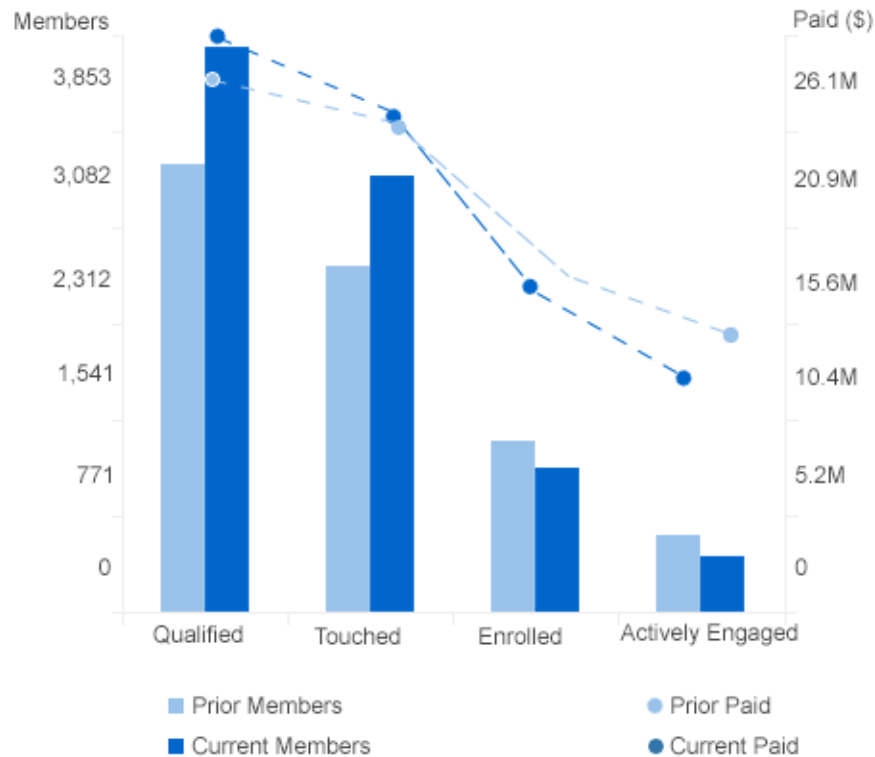
Health Continuum: **Chronic Unstable**

| Measure | Engaged | Not Engaged |
|-----------------------------|---------|-------------|
| Members | XX | XX |
| Average Age (Member) | XX | XX |
| % Female Members | VY% | VY% |
| Claims Risk Score | XX | XX |
| % Using Medical Benefits | VY% | VY% |
| Paid PMPM | XX | XX |
| Catastrophic Case % of Paid | VY% | VY% |
| Admits per 1000 | XX | XX |
| ER Visits per 1000 | XX | XX |
| % Improving (migration) | XX | XX |

For Reference

Neque Porro Quisquam Est Qui Dolorem Ipsum Neque Porro Quisquam Est Qui

All Program Groups ▾
Exclude Mailings ▾



| Count of: | Members | | Paid | |
|-----------------|---------|---------|--------------|--------------|
| | Prior | Current | Prior | Current |
| Status | | | | |
| Eligible | 11,555 | 11,893 | \$30,411,644 | \$32,830,752 |
| Qualified | 3,197 | 3,853 | \$24,005,294 | \$25,822,447 |
| Touched | 2,966 | 3,221 | \$22,736,405 | \$22,872,436 |
| Enrolled | 1,251 | 1,166 | \$16,743,561 | \$15,809,680 |
| Actively Engage | 422 | 325 | \$13,736,944 | \$12,251,656 |

| Percent of: | Members | | Paid | |
|-----------------|---------|---------|-------|---------|
| | Prior | Current | Prior | Current |
| Status | | | | |
| Eligible | 100% | 100% | 100% | 100% |
| Qualified | 27.7% | 32.4% | 27.7% | 32.4% |
| Touched | 25.7% | 27.1% | 25.7% | 27.1% |
| Enrolled | 10.8% | 9.8% | 10.8% | 9.8% |
| Actively Engage | 6.36% | 3.63% | 6.36% | 3.63% |

For Reference

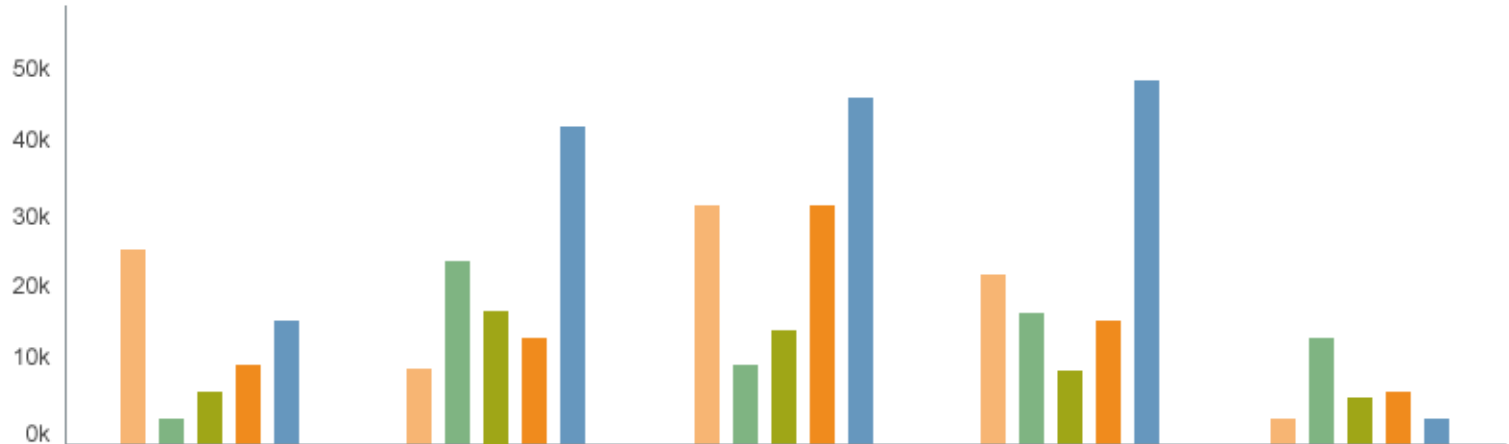
Opt Outs by Opt Out Reasons

| | Reason 1 | Reason 2 | Reason 3 | Reason 4 |
|-----------------------------|----------|----------|----------|----------|
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| % of Paid | 20% | 20% | 20% | 20% |
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